Job Description - Startup Support Technical Expert

TITLE: Startup Support Technical Expert
LOCATION: Addis Ababa
COMMITMENT: Full-time
COMPENSATION: Competitive based on experience
ANTICIPATED START DATE: May 3 2018
DEADLINE FOR APPLICATION: Monday 12 March
HOW TO APPLY: Send your CV and Cover letter (stating how you would be a good fit for this role) and references to ethiopia@reachforchange.org

About Reach for Change
Reach for Change is a global organisation that was founded in Sweden in 2010 by the Kinnevik Group and Sara Damber. We find and develop Change Leaders – local social entrepreneurs with innovations that improve the lives of children, women and youth. The entrepreneurs are helped to scale their innovations through seed funding, access to technical and managerial expertise and networking opportunities. Launched in Ethiopia in 2015, Reach for Change has supported 45 social entrepreneurs so far to deepen their social impact and become financially sustainable.

Position Summary
Reach for Change seeks a Startup Support Technical Expert to lead its startup support program (its 'Accelerator Program') and development of the Ethiopia Social Entrepreneurship Forum. We are seeking someone who is smart, brave and passionate, has an entrepreneurial mindset and cares deeply about improving the lives of children, youth and women. S/he has experience in the nonprofit and/or business world in Ethiopia and has a strong administrative background, particularly in organising and facilitating events. S/he has an outgoing personality that can drive engagement across all sections of society. The **Startup Support Technical Expert** has an entrepreneurial spirit, is a strategic thinker, focuses on tangible results, has a collaborative "can do" attitude and a desire for continuous improvement. The Startup Support Technical Expert will be responsible for managing the planning, development and implementation of the Accelerator Program, a six month intensive support program with a tried and tested training curriculum which enables aspiring social entrepreneurs to develop pilot projects. In addition to this they will be responsible for the day to day running of the Ethiopia Social Entrepreneurship Forum, a network of organisations, individuals and institutions who are committed to driving the social entrepreneurship sector forward. Together with the Country Manager and local social entrepreneurs driving the forum forward, s/he will be responsible for developing and delivering a strategy to drive policy engagement and training events through the forum. S/he is used to the pressure of high-profile projects, and can effectively work with colleagues at all levels of the

organization, whilst managing expectations of all parties and making sure to meet deadlines and other requirements.

Based in the Addis office, Ethiopia, and reporting to the Country Manager, the Startup Support Technical Expert will support the Ethiopia team in their implementation of our programs.

Primary Responsibilities

- Program - Startup Support: Accelerator

- Lead the assigned training programs/projects to achieve program/project objectives with the goal of supporting social entrepreneurs with ideas to run pilots and become investor ready
- Help run competitions to find high-potential social entrepreneurs, build a community of supporters and provide visibility for Reach for Change and its partners.
- Identify and evaluate high potential social entrepreneurs over a period of time to help Reach for Change to make an informed selection.
- Deliver a strong Accelerator program, ensuring all participants have the support they need during the 6 module course
- Help to build a pool of local experts who can advise, mentor and/or guide the social entrepreneurs as they develop their ideas
- Co-ordinate the monitoring and reporting of the program and indicators, and contribute to processes to measure, learn from and improve the impact the social entrepreneurs are having.
- Support the Quarterly and Annual Reporting process for the social entrepreneurs
- Report to Country Manager
- Other duties as assigned by Line Manager

- Program - Ethiopia Social Entrepreneurship Forum

- Support the Country Manager to deliver on the long term strategy for the Ethiopia Social Entrepreneurship Forum
- Organise regular events including key stakeholder events and trainings for aspiring social entrepreneurs
- Manage recruitment to the forum and create a system to track and consistently communicate with members and attendees.

Additional characteristics we are looking for at Reach for Change

- Smart, brave and passionate with an entrepreneurial mindset and cares deeply about improving the lives of children, women and youth.
- Entrepreneurial spirit, strategic thinker, focuses on tangible results, has a collaborative "can do" attitude and a desire for continuous improvement.

- Exceptional relationship and interpersonal skills; courtesy, tact, patience and strong team orientation.
- Ability to work under pressure and withstand the tests of a rapidly changing environment with a calm head and resilience.

Required Qualifications and Experience
- 2 – 5 years of progressively responsible professional positions, with a distinguished record of relevant accomplishments in the nonprofit sector and/or business sector.
- Passion for working with entrepreneurs and knowledge of current thinking and practices in the field of social entrepreneurship.
- Experience in a similar position - coaching and training people to achieve their potential
- Experience of organising and running events
- Evidence of being an entrepreneurial and strategic thinker who is passionate about social change.
- University degree in business, economics, public administration or a related discipline.
- Ability to manage multiple, sometimes conflicting priorities and work cooperatively to build networks and satisfy needs of internal and external stakeholders.
- Demonstrated ability to work sensitively with diverse people, cultures and communities.
- Good writing and communications skills.
- Good computer skills and familiarity with MS Office (Word, Excel, Outlook, PowerPoint).
- Ability to understand and use web based applications and platforms.
- Spoken and written fluency in English and Amharic
- Readiness for some travel.

Desired Qualifications and Experience
- Experience of working with social media platforms, such as Facebook, Twitter and YouTube.
- Experience as a successful social entrepreneur or a key leader in an entrepreneurial team, which succeeded in scaling an impactful and financially sustainable social enterprise or nonprofit is highly desired.